

BEING A LEADER Acts purposefully and decisively to enable the achievement of goals



Decision-making – a process

Often we are required to make decisions fast and when we are under pressure. What can happen in this situation is that we forget to account for all the different aspects and variables which might impact on this decision.

A process that slows you down and allows your brain to process what is needed will often result in a 'better' decision. Even if you are given a directive from above, how it happens can have a huge impact on the outcome – for better or worse – so your decision-making matters.

Here is a simple 4-step process for you to try.



Stay on Step 2 slightly longer than is comfortable. Often useful thoughts emerge which mean different options become available. Sometimes you discover that you are looking at the wrong issue and you need to return to Step 1. This can save huge amounts of wasted time, making decisions about the wrong things.



Try using this process a few times. See how it works for you.



Complete the Reflection sheet